Vision

Cleveland Botanical Garden inspires an enduring connection between plants and people so that vibrant green communities will flourish and sustain life.

Mission

To spark a passion for plants and cultivate an understanding of their vital relationship to people and the environment.

Cover Photos: (Clockwise from upper left): Young guest relishes his taste of the Garden’s first RIPE! Food and Garden Festival in September 2010; installation of the demonstration green roof as part of the Garden’s participation in the national Sustainable Sites initiative pilot project to establish guidelines and performance benchmarks for land design, construction, and maintenance practices; guests stroll the Garden at the 2010 Spring Flower Bulb Show; children frolic in the beloved fountain in the Hershey Children’s Garden on a hot summer day; Green Corps students establish a sixth learning farm in the Buckeye neighborhood.
Dear Friends,

Gardeners are by nature a rare combination of pragmatist and visionary. They get their hands dirty with their mind’s eye toward the beauty and fulfillment their labor will one day produce. So, too, Cleveland Botanical Garden. 2010 was a year of purposefully and successfully laying a foundation for our ever more vibrant future as a winning guest destination, horticultural leader, and inspirational research and education institution.

The re-financing of the Garden’s debt incurred with the building of the Eleanor Armstrong Smith Glasshouse and facility expansion of the early 2000s was finalized at the end of the year. The new arrangement is a secured three-year term loan that can be renewed based on meeting financial covenants and an amortization schedule.

An event highlight was the launch of our new RIPE! Food and Garden Festival. This September festival promises to become the hub of the Garden’s annual celebration of harvest-time bounty, as we pay homage to the fruitfulness of our region. Including those sold at RIPE!, we finished 2010 with membership at an all-time high, nearly 7,300. Other indicators of the Garden’s appeal include guest attendance at 106% of plan. Additional earned revenue indicators, such as sales in the popular Garden Store, finished at or above their goals.

Contributed income finished well ahead of budget. Contributions included a $1.5 million planned gift from a generous anonymous donor. As always, the Garden is most grateful to the generosity of major donors – such as the Cleveland Foundation, Gund Foundation, and the Kelvin and Eleanor Smith Foundation – as well as that of loyal individuals who give every year, and certainly not overlooking all in between. Now more than ever, your gifts mean so much to this institution.

The Garden received a planning grant from the Great Lakes Protection Fund to lead a regional team in investigating the environmental and economic potential of taking vacant land in major Great Lakes cities and adapting it to function as “green” infrastructure – restored ecological systems that improve environmental, social, and economic quality. At the end of this one-year planning effort, the team will produce an action plan for four to six large-scale regional demonstration projects.

In 2010, the Garden was selected to be one of the Sustainable Sites Initiatives’ 150 pilot locations for determining the first rating system for landscapes, based on the creation of voluntary guidelines and performance benchmarks for sustainable land design, construction, and maintenance practices.

Also in 2010, our education department reached out to another community, with Green Corps, the Garden’s work study program in urban agriculture for Cleveland teens, establishing a sixth learning farm in the Buckeye neighborhood at East 114th and Woodland Avenue. In 2010, Green Corps grew 10,000 pounds of produce, and more importantly, 90 young lives in the city.

In conjunction with Children’s Hunger Alliance, 35 in-home daycare providers in the City of Cleveland received vegetable gardens, with the help of Green Corps students who installed many of them.

In University Circle, more than 11,000 school children from as far away as Sandusky learned the power of plants. And more than 350 teachers took part in on-site workshops on transformative ways to teach plant science.

Thanks to you, our volunteers, friends, members, donors, and partners for making 2010 a year worth recognizing. We so believe that the work of the Garden is important as well as beautiful, and so must you.

Please accept our joyful gratitude.

Sincerely,

Natalie Ronayne
Executive Director

Jeffrey M. Biggar
President of the Board
Capital Gifts

We gratefully recognize the following friends for the significant gifts and grants that they contributed to the Garden.

Anonymous
Frances K. Bradner *
The Cleveland Foundation
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Great Lakes Protection Fund
The George Gund Foundation
The Hershey Foundation
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* gift from a realized bequest

2010 Gifts to the Garden
January 1 – December 31, 2010

Named Endowments

We gratefully recognize the following individuals and foundations for their significant investment in the Garden’s endowment and in the long-term fiscal stability of Garden programs.

The 1525 Foundation Community Outreach Permanent Endowment Fund
The Ferry Family Internship Fund in Memory of Virginia D. Ferry
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We extend sincere gratitude to the following donors who have made gifts to the Garden’s endowment, securing its future for generations to come.

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Every attempt has been made to list contributions accurately. If we have inadvertently made an error or omission, please contact Bisi Mikleus at (216) 707-2819.
Giving Leadership

We gratefully acknowledge the following donors whose gifts to membership, annual fund, and special projects provided leadership in furthering the mission of Cleveland Botanical Garden.

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We gratefully remember these former Perennial Society members whose foresight provides continuing support to Cleveland Botanical Garden.

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We deeply appreciate the thoughtful contributions of individuals and organizations whose gifts honor or commemorate friends and family members.

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In honor of Richard Behrens
Mr. and Mrs. John Muzzey

In honor of Sandi and Bill Bohl on their 40th anniversary
Marcia and Burt, Jane and Marvin, and Marcia and John

In honor of Vikki Broer on her 50th birthday
Mr. and Mrs. Homer D. Chisholm

In honor of Vikki and Peter Broer on their 25th Anniversary
Mr. and Mrs. Homer D. Chisholm

In honor of Morena Carter and Rick Ortmeyer
Mr. Bob Ortmeyer

In honor of Edie Chaiten on her birthday
Moriah Altman

In honor of Cleveland Botanical Garden on its 80th birthday
Ms. Kevaly Bozes
Miss Dorothy Ann Turick

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In memory of Mary Jane Stevens
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Ms. Catherine Luck

In memory of Mary Hunt Wittenmyer
Ms. Mary Giuffrida
Ms. Greta Guandalini

In memory of Nancy Cutting Young
Shaker Lakes Garden Club

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We thank the following corporations and organizations for their generous matching gifts and in-kind donations toward furthering the Garden’s mission.

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We gratefully recognize the following affiliate organizations for their financial contributions toward furthering our mission.

### $1,000 and above

- Colony Garden Club
- Fork and Hoe Garden Club
- Ohara School of Ikebana, Northern Ohio Chapter
- Shaker Lakes Garden Club
- The Garden Club of Cleveland
- The Hudson Garden Club
- The Western Reserve Herb Society

### $250 - $999

- Forest City Garden Club
- Indoor Gardening Society of America
- Midwest Cactus & Succulent Society

### $100 - $249

- Bay Village Garden Club
- Beach Cliff Garden Club of Rocky River
- Berea Garden Club
- Cleveland Flower Arrangers Guild
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- Dahlia Society of Ohio
- East Shore Garden Club
- Fairmount Garden Club
- Four Corners Garden Club
- Fox Hollow Garden Club
- Highland Heights Garden Club
- Hilltop Garden Club
- Ikebana International, Cleveland Chapter 20
- Ikenobo Ikebana Society of America, Cleveland Chapter
- Northern Ohio Perennials Society
- The Akron Garden Club
- The Garden Club of Bentleyville
- The Gardeners of America of Greater Cleveland
- The Native Plant Society of NE Ohio
- The Terrace Garden Club
- Town and Country Garden Club of Cleveland
- Westlake Garden Club
- Wildwood Garden Club

### $50 - $99

- Aquilegia Garden Club
- Avon-on-the-Lake Garden Club
- Bedford Garden Club
- Cat’s Den Garden Club
- Chippewa Garden Club
- Cleveland Bonsai Club
- Concord Garden Study Club
- Dogwood Valley Garden Club
- Fairview Park Garden Club

- Gates Mills Garden Club
- Independence Garden Club
- Lake Shore Garden Club
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- Northern Ohio Daylily Society
- Ohio City Gardeners
- Olmsted Falls Garden Club
- Seedlings Garden Club
- Seven Hills Garden Club
- The Herb Guild
- The Natural Lens
- Town and Country African Violet Society
- Village Garden Club
- West Shore Arrangers
Cleveland Botanical Garden  
Statement of Financial Position  
December 31, 2010 (with comparative totals for 2009)

<table>
<thead>
<tr>
<th>Assets</th>
<th>2010</th>
<th>2009</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current assets:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$ 1,165,331</td>
<td>$ 1,215,702</td>
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<tr>
<td>Marketable securities</td>
<td>1,444,638</td>
<td>5,044,224</td>
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<tr>
<td>Pledges receivable, net</td>
<td>1,055,741</td>
<td>1,025,466</td>
</tr>
<tr>
<td>Contribution receivable from remainder trusts</td>
<td>50,490</td>
<td>49,321</td>
</tr>
<tr>
<td>Other receivables</td>
<td>29,292</td>
<td>35,889</td>
</tr>
<tr>
<td>Inventory</td>
<td>152,052</td>
<td>147,457</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>81,887</td>
<td>75,868</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td>3,979,431</td>
<td>7,593,927</td>
</tr>
<tr>
<td><strong>Long-term assets:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>34,598,175</td>
<td>36,245,994</td>
</tr>
<tr>
<td>Pledges receivable, net</td>
<td>931,339</td>
<td>887,544</td>
</tr>
<tr>
<td>Long-term deposits</td>
<td>27,500</td>
<td>6,500</td>
</tr>
<tr>
<td>Contribution receivable from remainder trusts</td>
<td>253,962</td>
<td>289,083</td>
</tr>
<tr>
<td>Deferred charges</td>
<td>339,978</td>
<td>-</td>
</tr>
<tr>
<td>Marketable securities</td>
<td>9,281,525</td>
<td>8,768,448</td>
</tr>
<tr>
<td><strong>Total long-term assets</strong></td>
<td>45,432,479</td>
<td>46,197,569</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>$ 49,411,910</td>
<td>$ 53,791,496</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities and Net Assets</th>
<th>2010</th>
<th>2009</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Liabilities:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$ 547,942</td>
<td>$ 549,036</td>
</tr>
<tr>
<td>Current portion - term loans</td>
<td>30,274</td>
<td>-</td>
</tr>
<tr>
<td>Current portion - tax-exempt bonds payable</td>
<td>-</td>
<td>4,150,000</td>
</tr>
<tr>
<td>Current portion - annuities payable</td>
<td>67,494</td>
<td>65,395</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td>645,710</td>
<td>4,764,431</td>
</tr>
<tr>
<td><strong>Long-term liabilities:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Term loans, net of current portion</td>
<td>11,469,726</td>
<td>-</td>
</tr>
<tr>
<td>Tax-exempt bonds payable, net of current portion</td>
<td>-</td>
<td>9,850,000</td>
</tr>
<tr>
<td>Annuities payable, net of current portion</td>
<td>166,218</td>
<td>175,552</td>
</tr>
<tr>
<td>Depreciation of interest rate swap</td>
<td>555,777</td>
<td>285,542</td>
</tr>
<tr>
<td><strong>Total long-term liabilities</strong></td>
<td>12,191,721</td>
<td>10,311,094</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td>12,837,431</td>
<td>15,075,525</td>
</tr>
</tbody>
</table>

| Net Assets:                    |            |            |
| Unrestricted:                  |            |            |
| Undesignated                   | 23,199,560 | 22,222,205 |
| Endowment                      | 1,116,775  | 4,670,158  |
| **Total unrestricted**         | 24,316,335 | 26,892,363|
| Temporarily restricted          | 1,984,219  | 1,860,660  |
| Permanently restricted          | 10,273,925 | 9,962,948  |
| **Total net assets**           | 36,574,479 | 38,715,971|
| **Total liabilities and net assets** | $ 49,411,910 | $ 53,791,496|
**2010 Income Sources**

- Contributions: 48%
- Earned Revenue: 35%
- Investment Income: 17%

**2010 Expenses**

- Programs: 86%
- Administration: 8%
- Fundraising: 6%
### Officers
- **Jeffrey M. Biggar**  
  *President*
- **Ruth S. Eppig**  
  *Chairman*
- **Richard E. Boyatzis, Ph.D.**  
  *Vice President*
- **Matthew V. Crawford**  
  *Vice President*
- **Jennifer Coleman Fluker**  
  *Vice President*
- **Debra H. Guren**  
  *Vice President*
- **Elizabeth J. Oliver**  
  *Vice President*
- **J.C. Butler**  
  *Treasurer*
- **Robert D. Gries**  
  *Assistance Treasurer*
- **Barbara Brown, Ph.D.**  
  *Secretary*
- **Victoria U. Broer**  
  *Assistant Secretary*
- **Natalie A. Ronayne**  
  *Executive Director*

**Koyen P. Shah**
**Erin Slater**
**Ruth M. Stafford**
**Bradley E. Turner**

### National Directors
- **Anne F. Barnes**
- **Jeanette P. Evans**
- **Paula Frohring**
- **Ernest J. Novak, Jr.**
- **Harriet T. Simon**
- **Cara S. Stirm**
- **Donald K. Vanderbrook**

### Ex Officio Directors
- **Anne F. Barnes**  
  *Advisory Council Chair*
- **Joyce D. Braun**  
  *Affiliate Council Chair*
- **Maura O’Donnell-McCarthy**  
  *Ikebana Chairman*
- **Bonnie Porterfield**  
  *Western Reserve Herb Society Representative*

### Directors
- **Constance N. Abbey**
- **Teresa M. Beasley**
- **Theresa C. Bishop**
- **Pieter Bouterse**
- **Brent Buckley**
- **Holly Buffinton**
- **Tana N. Carney**
- **William E. Conway**
- **Malcolm M. Donley**
- **Mary F. Forbes**
- **Alfred I. Geis**
- **Julia E. S. Grant, Ph.D.**
- **Robin C. Hardman**
- **Lydia E. Harrington**
- **Walter E. Kalberer**
- **Nicole H. Lincoln**
- **Ruth E. Moorhead**
- **Elizabeth S. Morris**
- **Pamela Oliva**
- **Jane Q. Outcalt**
- **Enid B. Rosenberg**
- **Michael Schoop, Ph.D.**

### Honorary Directors
- **Dorothy W. Elliott**
- **Katherine P. Geis**
- **Margaret B. Marting**
- **Elizabeth W. Sedgwick**
- **Clara D. Sherwin**
- **Thomas G. Stauffer**
- **Lloyd L. Taplin**
- **Iris J. Vail**
- **Celia S. Weatherhead**

### Cleveland Botanical Garden Key Personnel
- **Natalie A. Ronayne**  
  *Executive Director*
- **Julie A. Anderson**  
  *Director of Operations*
- **Cynthia Druckenbrod**  
  *Director of Horticulture and Conservation*
- **Molly O. Molpus**  
  *Director of Public Relations*
- **Kenneth J. Sinchak, CPA**  
  *Chief Financial Officer*
- **Sara Stone**  
  *Director of Development*
- **Geri Unger**  
  *Director of Education and Research*
- **Peter Vertes**  
  *Director of Marketing and Communications*

### Advisory Council
- **Anne F. Barnes, Chairman**
- **Elizabeth N. Chamberlain**
- **William E. Conway**
- **R. Breck Denny**
- **Ruth S. Eppig**
- **Jeanette P. Evans**
- **JoAnne B. Lake**
- **Donald W. Morrison**
- **Marjorie E. Purnell**
- **Clara D. Sherwin**
- **Helen M. Whitehouse**

### Advisory Council Chair
**Joyce D. Braun**

### Affiliate Council Chair
**Marjorie E. Purnell**

### Ikebana Chairman
**Ikebana Chairman**

### Western Reserve Herb Society Representative
**Ikebana Chairman**